



COMPLETED TRANSACTIONS

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JAN 2018 | LOUISIANA

The Irwin Brown Company Acquired By CH Powell

[Generational Equity](#) is pleased to announce the acquisition of its client, The Irwin Brown Company, by CH Powell Company. The transaction closed January 2, 2018.

[The Irwin Brown Company](#), based in New Orleans, Louisiana, is a fully licensed customs broker and international freight forwarder operating in the Gulf South Region.

It offers clients end-to-end logistics by providing all related services ranging from strategic planning and completion of proper documentation, to shipment tracking and inland transportation setup. IBC also maintains a satellite office in Gulfport, Mississippi.

[CH Powell](#) is a global family-owned business that has been a leader in the transportation industry for nearly a century. It provides professional global logistics services to facilitate international trade between its clients and their worldwide trading partners.

Based in Boston, Massachusetts, it has been highly active in the M&A space, growing considerably over time through acquisitions.

Generational Equity Managing Director [Michael Goss'](#) team, led by Senior Vice President Bryan Gooden, successfully closed the deal. Executive Managing Director [Edward Weber](#) established the initial relationship with IBC.

"With a 45-year operating history, the management team of IBC has established a top-notch reputation as a supply chain service provider," said Gooden.

"Its expertise, operational efficiencies and recurring customer base, among other value-added contributors, were highly recognized by the CH Powell team."

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